Procurement Number 3120001930

RFP Name Request for Proposals - To Provide: Consulting

Services for Review, Modification, and

Implementation of the State's Compensation and

Classification Plan

RFP Release Date February 14, 2020

Proposal Due Date and Time February 28, 2020 / 10:00 AM CST

Contract Effective Date May 1, 2020 Evaluation Report Posting Date March 4, 2020

The Mississippi State Personnel Board (MSPB) conducted a Request for Proposal (RFP) solicitation to secure a vendor to provide consultant services for the review, modification, and implementation of the State's classification and compensation plan. With the goal of awarding a contract to a vendor that specializes and has prior experience in redesigning and implementing state government classification and compensation plans, MSPB provided within the body of the RFP the specific terms, conditions, and scope of services anticipated to be incorporated into the resulting contract. The selected vendor will be required to produce a compensation and classification system that includes best practices in employment in the state's professional civil service, which includes nearly 34,000 positions. The vendor will also review and incorporate all 34,000 positions into the new plan and assist with the implementation of the plan. Information related to the RFP may be accessed at http://www.mspb.ms.gov/news/mspb-issues-rfp-3120001930.aspx. Abiding by the applicable provisions of the Public Procurement Review Board, Office of Personal Service Contract Review Rules and Regulations, and in accordance with agency guidelines, MSPB evaluated the four proposals received in response to the RFP. After the initial review of the proposals, it was determined only two met the Minimum Vendor Requirements. Those qualified proposals continued in the evaluation process and each received a comprehensive, fair, and impartial evaluation using consensus scoring under the criteria stated in the RFP. Based on the cumulative scores from the evaluation process, MSPB has ranked the proposals in the order of scoring, highest to lowest, as follows:

- 1. Kenning Consulting (96.8)
- 2. Segal Waters Consulting (67.6)

Based on the aforementioned evaluation and resulting scores, MSPB has recommended that the contract for classification and compensation redesign be awarded to Kenning Consulting, contingent on successful contract negotiations. Kenning Consulting had the highest technical and management score, and they were the lowest bidder. Subject to final approval by the MSPB, including approval by Public Procurement Review Board (PPRB), a contract is expected to be executed with Kenning Consulting, with services to commence effective May 1, 2020 and conclude on June 30, 2022, at an estimated contract value not to exceed \$356,700.00 for the contract term.

## RFP NO. 3120001930 EVALUATION COMMITTEE

- 1. RYAN BEARD, DIRECTOR HUMAN CAPITAL CORE PROCESSES
- 2. DANIEL HEARN, ADMINISTRATOR SPECIAL PROJECTS
- 3. MALIKA LOGAN, CONSULTANT SPECIALIST HUMAN CAPITAL CORE PROCESSES
- 4. NATHAN NIX, DIRECTOR OFFICE OF INFORMATION TECHNOLOGY
- 5. JAN SIMS, DIRECTOR OFFICE OF WORKFORCE DEVELOPMENT